



**BELGRADE LAND  
DEVELOPMENT PUBLIC AGENCY**

**Sites Analysis, Marketing and IT Department**

Number:

Date:

Based on the Planning and Construction Law ("Official Gazette of the Republic of Serbia", No. 72/09, 81/09 - correction, 64/10 – Constitutional Court Decision, 24/11, 121/12, 42/13 – Constitutional Court Decision, 50/13 – Constitutional Court Decision, 98/13 – Constitutional Court Decision, 132/14, 145/14, 83/18, 31/19, 37/19 – state law and 9/20), the Decision on the Building Land ("Official Gazette of the City of Belgrade", No. 20/15, 126/16, 2/17, 43/17, 118/18 and 26/19) and the City of Belgrade Mayor's Resolution No. 463-4955/20-G dated 17 August 2020, Belgrade Land Development Public Agency, issues:

**INVITATION TO COMPETITIVE BIDDING  
FOR ALIENATION OF THE PUBLIC BUILDING LAND  
OWNED BY THE CITY OF BELGRADE**

**1. Building Land Data**

**Subject to alienation (sale)** is the building land between Belgrade - Novi Sad Highway and Major Zoran Radosavljević Street (Old Batajnica Road), directly in front of the Batajnica Interchange including a new bypass around Belgrade - E75 Road, LOT equivalent to the cadastral plot 5728 in CM of Batajnica, with the surface area of 74.428 m<sup>2</sup>, filed in the Land Registry Sheet No. 8397 CM of Batajnica as the public property of the City of Belgrade.

Site position is shown in the graph below:

**PHOTO**

**2. Purpose of the Facility**

Site is included in the Detailed Regulation Plan of the Industrial Zone Upper Zemun, zones 3 and 4 (Official Gazette of the City of Belgrade, No. 14/05), based on which the Secretariat for Urban Planning and Construction of the City of Belgrade issued the Site Information IX-14, No. 350.1-1774/2017 dated 20 May 2020. The site is located in the zone, within the area intended for other purposes and planned for economic activities - industrial, artisanal and craft production, transport industry facilities, storage facilities, open market trade and specific type of service centres, retail requiring large hypermarket type spaces. Highly commercialized sports facilities or mass entertainment type facilities such as fun fairs may also be included. Furthermore, it may include concrete plants for construction companies, warehouses for goods or construction material, storage of liquid and solid fuels, freight terminals and shipping centres, large trade complexes, special kind of market/service centres etc. The zone may include technological parks, scientific research complexes, free zones, etc., tourism, catering facilities and other compatible purposes.

### **Urban planning parameters are as follows:**

- For land plots which surface area ranges from 5 to 10 ha, the Floor Area Ratio (FAR) shall be between 0,3 and 0,6;
- Max. Building Coverage Ratio (BCR) = 50%;
- Height and number of floors shall be Ground Floor + 3, with building height of maximum 15 meters.
- The minimum percentage of green areas is 30%.
- A larger number of facilities is allowed to be constructed within the LOT in accordance with the needs and the purposes planned.
- The required number of parking spaces shall be provided within the Lot, all in accordance with the applicable parking regulations.

### **3. Degree of Infrastructural Development:**

- LOT is approachable from Batajnicky Drum (Batajnica Road) via the newly designed S22 road, while the connection to Belgrade – Novi Sad Highway (right-hand side roadway) is to be made via the newly designed S19 road.
- Water supply network, stormwater and wastewater sewers are planned to be constructed within the alignment of the newly designed roads S19 and S22.
- Batajnica Road is equipped with water supply network. It is necessary to check with the Belgrade Waterworks and Sewerage Public Utility Company whether the planned facilities can be connected to the existing water supply system in Batajnica Road, depending on the purpose of the facility.
- Belgrade Land Development Public Agency is responsible for development of the public building land in accordance with the Regulation Plan and the Building Land Development Program.
- Belgrade Waterworks and Sewerage Public Utility Company's requirements for connection of the facilities to the existing water supply and sewerage systems shall be provided. Furthermore, the consent for direct approach from the Highway shall be provided from the PE "Roads of Serbia".
- EPS Distribucija and Telekom Srbija a.d. Belgrade requirements shall be provided for building connection to the existing power supply and telecommunication systems.

- 4. Person who the building land is alienated (sold) to shall, at his/her expenses, perform and execute all preparatory works related to infrastructural development and equipping of the LOT such as: land survey and remedy, removal of all existing underground utilities, construction of running surfaces, pedestrian paths and parking areas, construction of required service roads including water supply and sewerage connections to the general public water supply and sewerage system outside the LOT, as well as development of open areas including landscaping, hydrant networks and public lighting on the LOT.**

Person who the building land is sold to shall enter into the agreements with all competent public utility institutions and other legal entities and shall pay fees for connection to electric power supply system, telecommunication system and facilities, cable television, heating and gas supply systems and facilities, etc.

- 5. Start price** for the building land was determined based on the Building Land Market Price Assessment Report I-02 No. 464-222/2014 dated 23 December 2016 made by the Secretariat for Finance, City Administration of the City of Belgrade and verified by the City of Belgrade Tax Administration letter reference XXVI-01 No. 464-222/2014 dated 18 June.2020, and amounts to RSD 6.467,06 per m<sup>2</sup> of the land, which totally amounts to RSD **481.330.341,68** for the total surface area of 74.428m<sup>2</sup>.

Public building land is to be sold to a Bidder offering the highest price, which shall be equal to or higher than the start price set forth in the Invitation to Competitive Bidding, and which cannot be further reduced.

## **6. Payment Deadline and Consequences in Case of Failure to Pay**

When the building land is alienated (sold) in the public procurement procedure for the first time and the payment is made in full within 15 days as of the date of Land Alienation Decision submission to the most successful Bidder, in this case the bided amount is reduced by 30%.

In cases when building land price exceeds RSD1.200.000,00, it can be paid either in full or in no more than 12 monthly instalments.

The most successful Bidder is obliged to declare on the method of payment by signing a Statement by which he/she at the same time accepts the terms and conditions specified in the Invitation to Competitive Bidding for alienation of the public building land owned by the City of Belgrade, and commits to pay the maximum bid amount.

If payment is to be made in full, the person who the building land is alienated to shall pay the bid amount within 15 days as of the date of receipt of the Decision on Building Land Alienation.

If payment is to be made in instalments, the person who the building land is alienated to shall pay 10% of the bid amount within 15 days as of the date of receipt of the Decision on Building Land Alienation, while the outstanding amount shall be paid in equal monthly instalments, upon conclusion of the Land Alienation Contract.

When payment is to be made in instalments, the buyer shall, within 30 days as of the date of the Contract, provide an irrevocable Bank Guarantee for the outstanding amount, payable at first demand and with no entitlement to rise any objection whatsoever, which shall be valid for more than three months as of the date of payment of the final instalment, or the buyer shall, in favour of the City of Belgrade, mortgage another property worth at least 30% more than the total amount of outstanding instalments.

Price shall be calculated in EURs on the date of Contract at the middle RSD exchange rate of the National Bank of Serbia, with obligation of repayment of instalments in RSD equivalent at the middle RSD exchange rate of the National Bank of Serbia at the date of payment.

In case of payment in instalments, the deposit paid in the course of Competitive Bidding is not considered as the first instalment.

In case the Bidder who the building land has been alienated to in accordance with the above Land Alienation Decision fails to pay the amount within the period set forth therein, the Mayor, upon Agency's proposal, may decide to abrogate the Building Land Alienation Decision, and the person shall not be entitled to a refund of the deposit. In case of Bank Guarantee submission, it will be forfeited.

**7. Deadline for Entering into a Land Alienation Contract and Consequences in Case of Failure to Do So**

Person who the building land is alienated to shall enter into a Land Alienation Contract within 30 days as of the date of receipt of the Building Land Alienation Decision, and upon payment of the total amount in case of a full payment, or upon payment of 10% of the total amount if payment is made in instalments.

In case the person who the building land has been alienated to fails to enter into a Land Alienation Contract within 30 days as of the date of receipt of the Building Land Alienation Decision, and upon payment of the total amount in case of full payment, or upon payment of 10% of the total amount if making payment in instalments, the Mayor may decide to abrogate the Building Land Alienation Decision, in which case the person shall be entitled to a refund of the total amount paid, in nominal value, but decreased by the deposit.

**8. Time for Completion** starts as of the date of Notice of Commencement of Works, in accordance with the Planning and Construction Law, Articles 140 and 148.

**9. Deposit (deposit amount, time for payment and consequences in case of withdrawal or Land Alienation Decision abrogation)**

To participate in the Competitive Bidding, Bidder shall deposit **10%** of the start price which amounts to **RSD 48.133.034,16**, or provide an irrevocable Bank Guarantee in favour of the Belgrade Land Development Agency as the Beneficiary for the deposit amount referred above, without any "objections" and payable "at first demand" and valid for no more than 180 days as of the date of Bid submission.

The deposit mentioned above shall be paid to the Belgrade Land Development Public Agency's account No. 190-20332-04, no later than by 01 October 2020.

The amount deposited to the account in the course of the Competitive Bidding represents a part of the total price and will be transferred to an appropriate bank account of the City of Belgrade upon issuance of the Land Alienation Decision.

Deposited amount or the Bank Guarantee submitted by unsuccessful Bidders is to be returned to them within no more than five (5) days as of the date of Building Land Commission's session.

The most successful Bidder is not entitled to a refund of the deposit amount, and the Bank Guarantee (if submitted) will be forfeited in case the Bidder who offered the highest price withdraws from the Competitive Bidding once the Chairman of the Building Land Commission had declared the Public Bidding closed, but prior to issuance of the Land Alienation Decision.

Mayor decides on abrogation of the Land Alienation Decision, in case the Bidder who the land has been alienated to:

- fails to make payment within the deadline defined in the Land Alienation Decision;
- ceases the alienation once he/she paid the total price amount but prior to Land Alienation Contract signature;
- fails to enter into a Land Alienation Contract within 30 days as of the date of Land Alienation Decision receipt.

In all above-referred cases, no deposit repayment shall apply and submitted Bank Guarantee, if any, shall be forfeited and repaid to the Beneficiary.

## **10. Required Application Contents and the Documents to be Attached**

Application to Competitive Bidding shall be submitted in a sealed envelope clearly and visibly marked with the name of the LOT it refers to. Bidder's full name and address shall be noted on the back of the envelope.

Application submitted by a *legal person* shall contain full name, headquarters address, telephone number, the name of the bank and the number of the account the deposit is to be repaid to if applicable, and shall be signed by the authorized representative. Application shall be attached with the excerpt from the Business Entities Register with the competent authority not older than 30 days, and a copy of the Tax Identification Number Certificate.

Application submitted by a *natural person (individual)* shall contain full name, address and telephone number, the name of the bank and the number of the account the deposit is to be repaid to if applicable, and shall be signed. Application shall be attached with a copy of the ID card or a printed copy of the biometric ID card, and for foreigners a photocopy of the passport.

Application submitted by an *entrepreneur* shall contain business name, headquarters address, telephone number, the name of the bank and the number of the account the deposit is to be repaid to if applicable, and shall be signed by the authorized representative. Application shall be attached with the excerpt from the competent authority register not older than 30 days, and a copy of the Tax Identification Number Certificate.

Application shall also be attached with an evidence of deposit payment, i.e. a deposit guarantee.

Application shall be attached with the Bidder's Statement on accepting all terms and conditions defined in the Invitation to Competitive Bidding.

Required contents of Application and the documents to be submitted while applying for participation in the Competitive Bidding is available at: <https://www.beoland.com/zemljiste/lokacije-za-dodelu/obavezan-sadrzaj-prijave-isprave/> or <https://www.beoland.com/obraci/>

In case the Applicant is to be represented by an authorised representative, the letter of authorisation must be issued for this special purpose and certified by a public notary and must not be issued more than 30 days prior to the date of the Competitive Bidding (this provision also applies to the cases where the Applicant - participant in the procedure public bidding is represented by a lawyer).

Application cannot be made by the Chairmen of the Commission nor by any of its members.

#### **11. Application Deadline**

Applications shall be submitted by mail to the Belgrade Land Development Public Agency, 84 Njegoševa Street, 11111 Belgrade, PAC 126016, or directly to the Agency's ground floor reception desk.

Applications shall be submitted no later than until 01 October 2020 by 15.30.

Application and attached documents must be in Serbian language. In case the previously mentioned documentation is in a foreign language, it shall be attached with a certified translation into Serbian language and certified by the court interpreter.

#### **12. Venue and Time of Competitive Bidding**

Competitive Bidding will take place on 02 October 2020 in the premises of the Belgrade Land Development Public Agency, 84 Njegoševa Street, fourth-floor conference room, starting at 11.00 a.m.

The Competitive Bidding shall be attended by either the Applicant him/herself or his/her duly authorized representative.

#### **13. Incomplete and Late Applications**

The Application is considered incomplete unless it contains all attachments and documents as requested in the Invitation to Competitive Bidding, or unless the given information is in compliance with the terms and conditions specified therein.

The Application is considered timely if submitted by the date and time specified in the Invitation to Competitive Bidding.

The Commission shall identify the Bidders, the present Bidders and those who submitted the Power of Attorney for participation in the Competitive Bidding and which Applications are late or incomplete.

A Bidder whose Application is late or incomplete, or a representative of a Bidder whose Application isn't late or incomplete but whose Power of Attorney was not appropriately issued, shall not be entitled to participate in the Competitive Bidding, while late or incomplete Applications shall be rejected.

If the Bidder whose Application is not late or incomplete fails to attend the Competitive Bidding, he/she shall be deemed to have withdrawn from the Competitive Bidding.

This Invitation to Competitive Bidding is available at the Belgrade Land Development Public Agency website <https://www.beoland.com/oglasil/> .

Further information related to this Invitation is available at the Belgrade Land Development Public Agency - Sites Analysis, Marketing and IT Department, tel. +381 (0)11 2041 302, every regular business day from 7.30 to 15.30.